Ski Lesson Comparison Worksheet

Print this two-page record or use the XLSX/web version for calculations. Enter quotes for the same plans and party. Unknown is not zero. Keep each currency separate.

Quotation and teaching details	Offer 1	Offer 2	Offer 3	Offer 4
Provider / school				
Resort / venue				
Lesson dates / times				
Currency code (e.g. GBP, EUR)				
Lesson format				
Paying participants in your party				
Number of lesson sessions				
TOTAL teaching hours, all sessions				
Quoted lesson amount				
Lesson price basis				
Quoted amount covers				
Maximum class / private-party size				
Quote checked for your dates / party?				
Quote checked on (YYYY-MM-DD)				
Quote source / page URL				
Confirmed teaching language				
Ability / age suitability notes				
Availability / booking-status notes				
Meeting point / arrival instructions				
Cancellation / rescheduling terms				
Deposit, tax and payment notes				

Teaching time: add every session’s instruction, excluding fitting and breaks. Three two-hour sessions = 6 total hours. Price basis: Per person / Whole party. Scope: Whole course / Each session. A confirmed quote is not a reserved place.

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Extra amounts below are whole-party totals for all quoted lesson days, in the same currency as the lesson. Check each category before calculating a full budget.

Extras and calculated comparison	Offer 1	Offer 2	Offer 3	Offer 4
Lift / slope access: status				
Lift / slope extra: whole-party total				
Equipment: status				
Equipment extra: whole-party total				
Clothing / helmet extras: status				
Clothing / helmet: whole-party total				
Other charges: status				
Other charges: whole-party total				
Other charges / assumptions / FX notes				
Total teaching hours				
Lesson total for your party				
Lesson amount per person				
Lesson-only cost per person / hour				
Extra total: all four items checked				
Full budget for your party				
Full budget per person				
Full budget per person / teaching hour				
Quotation check				
Next check				

Extra status: Not checked / Included or not needed / Confirmed extra. Leave full-budget results blank until all four are checked. For an extra quoted per person, multiply by the people needing it before entering the party total.

Lesson party total = quoted amount × participants if per-person × sessions if per-session. Per-person cost = party total ÷ paying people. Per-person/hour = per-person cost ÷ total teaching hours. Full budget = lesson party total + confirmed whole-party extras.

Compare group size, language, level, meeting arrangements, availability and terms as well as the sums. An hour in a group is not an hour of individual attention. No provider is automatically ranked.